Your energy solutions partner







Let's face the future with optimism.



### The energy world is **changing**.

And not just here in Ontario. With a race to fight climate change, we're on the cusp of an unprecedented global shift, with no one left untouched.

Decarbonization, decentralization, digitization, diversification and demographics – the energy landscape is being redefined by a new set of terms. It's a new frontier, but for many businesses, utilities and municipalities, it can be an intimidating one.

Everyone has questions. Everyone has concerns. And everyone's struggling to balance their energy and environmental objectives with their fundamental business outcomes. It's a jungle out there. Understandably, with so much pressure to modernize, optimize, electrify and otherwise, it can be hard to keep up — let alone know where to start.

At Envari, we pride ourselves on being at the forefront of change, helping our communities connect, our businesses adapt and the planet restore its balance. With decades of experience delivering tailored, innovative energy solutions, we're committed to bringing our clients the trusted advice they need to plan for tomorrow.

The world won't stop changing. Together, we can identify the practical, cost-effective steps to help you change with it.

Talk to us and let's get started.

Adnan Khokhar Chief Energy and Infrastructure Services Officer Envari Energy Solutions



#### Who we are

Envari is a leading energy solutions provider to municipalities, commercial and industrial clients, governments and utilities across Eastern Ontario. We help businesses navigate the complex world of energy and lead them towards a smart energy future.

To assist our clients in saving energy, enhancing their financial performance and preserving the environment, we design and implement innovative electrical, mechanical and lighting solutions. These include energy transformation projects, green building initiatives, carbon reduction plans, building automation systems, indoor and outdoor lighting solutions, electric vehicle chargers and infrastructure, electrical capacity assessments, replacement of boilers, chillers and electric vaults, HVAC services and more.

At Envari, we understand that every project has its challenges, but not every business leader or organization has the time or resources to see them through. That's where we come in. We do the heavy lifting from start to finish or simply fill in the gaps as needed. We're flexible. Whatever the job calls for, we bring the proven knowledge and experience to deliver transformative results. We also help our clients leverage any and all available grants and incentives. More importantly, our clients count on us to protect their interests, provide unbiased advice and recommend the best-fit solution every time.





#### Group of companies

As a subsidiary of Hydro Ottawa Holding Inc., we're the trusted and preferred energy solutions provider to municipalities, commercial and industrial clients, governments and utilities in Eastern Ontario.

Hydro Ottawa Holding Inc. is a private company wholly owned by the City of Ottawa and whose core businesses are energy, electricity distribution, renewable energy generation, telecommunications and utility services.

We're a well-established partner in the community, committed to powering a smart energy future.















#### Advisory services

Today, organizations are taking action to improve operational resiliency, increase energy efficiency and reduce their carbon footprint in an effort to combat climate change. Many of the largest companies in the world have set some sort of climate change, carbon neutrality or net-zero target. These actions are having a snowball effect in the business world, and net-zero commitments are now becoming mainstream.

As more organizations announce ambitious targets, business leaders are left scrambling to find creative ways to achieve these goals. Some business leaders have the data they need, but don't have a plan and don't know where to start. Others have set ambitious targets and are concerned about missing key milestones, letting down their customers and investors.

When it comes to one of the most complex corporate priorities of our generation, and generations to come, you don't need more opinions, you need a trusted partner who understands the energy industry inside and out.

Whether you're a small, medium or large business, we're here to help. Our energy advisory services are designed to make life easier. We'll assist in navigating the market's complexity, support your efforts to reduce your carbon footprint and increase your energy efficiency.

Our advisory services include:

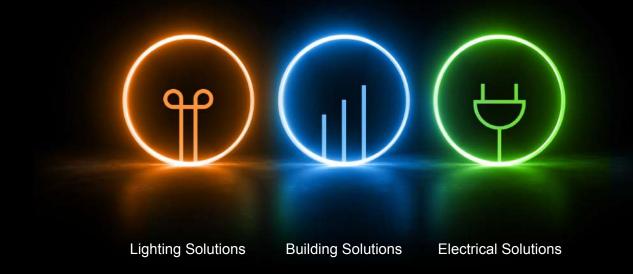
- Envari Energy Advisor Plus Program
- Carbon Footprint Assessment



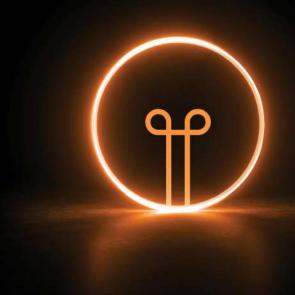
## Finding the right balance between business, energy and the environment.

#### Products and services

We offer a comprehensive suite of solutions spanning our lighting, building and electrical practices. Take advantage of our one-stop shop approach or any of our individual service offerings.



## Illuminating opportunities.



Lighting Solutions



# Improving resiliency, sustainability and efficiency.



**Building Solutions** 



## Making your green-energy ideas a reality.



**Electrical Solutions** 







Integrity, transparency, innovation, trust and professionalism. Our values aren't just words on a wall. They're a reflection of who we are and the mission we share. Together, we live and breathe these principles as we deliver on our promises to our customers.

#### Our experts

We're a team of respected energy engineers, designers, project managers and business professionals who adhere to the highest standards of quality, safety and reliability. We're experienced in modernizing facilities to increase energy efficiency and reduce environmental impacts.

Our team holds several industry designations and follows internationally recognized protocols:

- P. Eng Professional Engineer
- CEM Certified Energy Manager
- LC Lighting Certified
- PMP Project Management Professional
- CMVP Certified Measurement & Verification Professional
- CBCP Certified Building Commissioning Professional
- LEED Leadership in Energy & Environmental Design

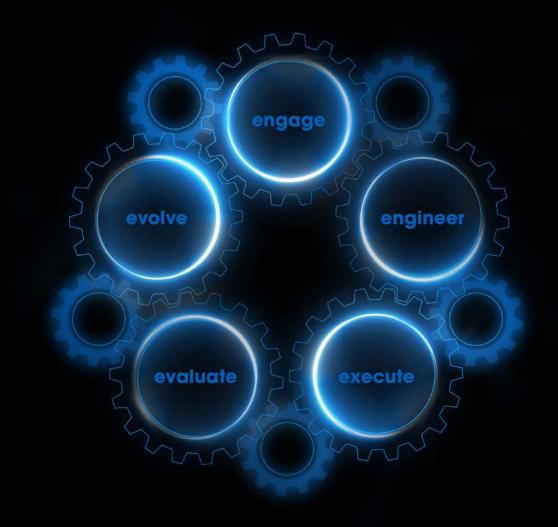
With decades of experience in stakeholder relations and flexible design, we deliver solutions that work for everyone.

## Ensuring what's **designed is delivered.**

### Our methodology

It starts with you – understanding your current and future goals then recommending the best-fit solution to achieve them. To make things easy, we manage any or all aspects of a project, ensuring what's designed is delivered as intended.

When the project is complete - we're not finished. We shift to what's next for you. Continued guidance ensures you achieve your long-term goals.



### Moving beyond words to actions.

#### Our advantage

#### **Trusted experts**

As part of the Hydro Ottawa Group of Companies, we bring decades of energy-management innovation to every project for smarter, greener solutions.

#### Full transparency

We value partnerships, not transactions, which is why we're always clear on details, challenges and costs.

#### Integrity and education

We take the time to truly understand your vision and key drivers for success, guiding you every step of the way.

#### Technology agnostic

Our product recommendations are always unbiased. We focus on finding the best-fit, best-value solution every time.

#### Committed to quality

We adhere to the highest standards of safety and reliability. Our long-standing relationships with local contractors and vendors ensure quality from start to finish.

#### **Energy obsessed**

We put your energy savings first, finding creative ways to optimize your portfolio while reducing carbon emissions.

#### Driven by data

Our design philosophy promotes connected technologies and infrastructure, giving you the insight you need to better manage your assets.

#### One partner, one solution

From concept to commissioning to ongoing care, we can oversee your entire project or any stage within it, for simpler service and stronger results.





Your pathway to sustainability is clear.

## Every job has its challenges, but not every company has the experience to see them through.

Who we serve

#### Municipalities and government

Governments of all shapes and sizes are feeling the pressure to do more with less. We provide a full range of energy services to all tiers of government and public corporations to help meet their challenges.

#### Commercial and retail

Commercial projects can have tight timelines and strict budgets. As a single point of contact, we get the job done efficiently and cost effectively, while using the latest technologies.

#### **Utility companies**

Utilities are facing the challenges of aging infrastructure and a shifting energy landscape. Demand for sustainable energy is growing, and the grid has to adapt. We integrate environmental factors while bringing reliability and stability to the table.

#### Industrial

Manufacturing and industrial facilities have complex design and construction needs. We plan, design and build energy solutions that optimize existing systems.

#### Hospitals

The conditions within a hospital or other healthcare centre can have a tangible impact on patient outcomes and employee satisfaction. Our team considers light and noise as well as air quality to ensure everyone's well-being.

#### Universities and schools

When an educational environment has the right ventilation, lighting and temperature, students can learn better. We design and deliver educational environments that are healthy, comfortable, efficient and promote a positive learning experience.

#### Multi-residential

Consumers value green living more than ever. Electric vehicles, for example, are in high demand, and so is the infrastructure to support them. Lighting and HVAC upgrades can also make your buildings more energy-efficient, sustainable and attractive to top-tier tenants and buyers.

#### Hospitality

Building systems can deliver greater control, accounting for fluctuating demand and shifting customer needs. We ensure amenities are adaptable, efficient and resilient with services such as building automation, electric vehicle infrastructure, advanced lighting, carbon reduction and more.

## Every good story begins with a challenge.

See how our clients are bringing energy solutions to life.



### Creative, not complex

How a recreation complex took a cost-effective step toward decarbonization.

Read more



How a large diplomatic mission is leading the charge to net zero.

Read more

### Night and day

How a 24/7 dispatch centre made shift-work work for everyone.

Read more





Ready for an energy transformation?

Let's connect.

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